



Global Tek Fabrication 2023 Q3 Investor Conference

GLOBALTEK

- This presentation may contain predictions, estimates or other information that might be considered forward-looking which are subject to significant risks and uncertainties. Actual results may differ and will be disclosed via the “Market Observation Post System” at the following link: (<http://mops.twse.com.tw/mops/web/index>).
本簡報是依據本公司各項來源所獲取資訊做出之預測，未來實際營運方針、財務狀況、業務成效等，可能因國內外各種無法預料之因素、風險而有所差異，日後如有變動或調整，仍以「公開資訊觀測站」之資訊為準。
- All copyrights reserved by GLOBAL TEK, and contents of this presentation may not be reproduced, copied, or used in other way without permission.
本簡報及內容(含文字、圖資)非經本公司書面許可，不得任意轉載、使用、散佈等。

I.	Company Profile & Operation Results 公司基本資料與營運結果	10 mins	Hank Lian 連榮義
----	--	------------	------------------

II.	Operation Strategies and Outlook 營運策略與展望	30 mins	Hank Lian 連榮義
-----	---	------------	------------------

III.	Q & A 問與答	20 mins	
------	--------------	------------	--

- The financial numbers here by are based on International Financial Reporting Standards (IFRS)
本簡報財務數字係根據國際財務報導準則編製
- Cumulative consolidated numbers were reviewed by CPA
合併數字經會計師查閱簽證

Company Profile

Chairman	Donald Huang	Base	Xinwu	Wuxi	Xian	
GM	Donald Huang	QMS	IATF 16949 ISO 9001 AS 9100 ISO 14001 NADCAP PED	IATF 16949 ISO 9001 ISO 13485 ISO 14001	ISO 9001 AS 9100 ISO 14001	
Paid-in Capital	NT\$824M		Employee (Q2'23)	415	326	166
Business	Precision metal forming, machining and post-processing for automotive safety system components, powertrain system components, bike, semiconductor, instrumentation components, aerospace, and medical industries.					
Revenue (H1'23)	Totalled NT\$2,161,239K					

Management Team



Donald Huang
Chairman and GM



Jonathan Lo
Taiwan and Xian
Factorys GM



Ken Liu
Wuxi Factory
GM



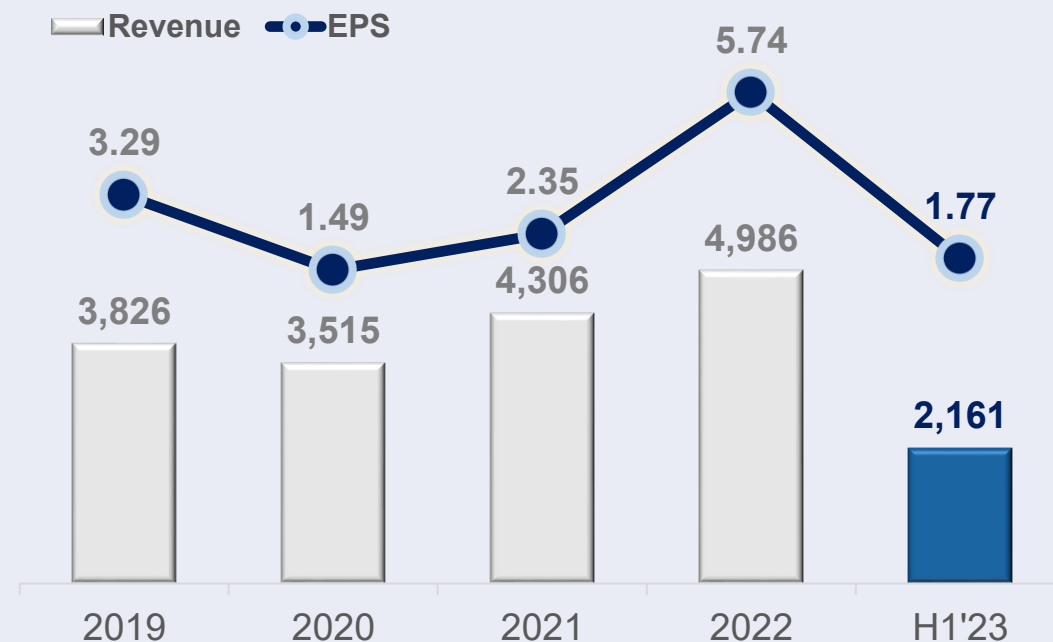
David Chan
Taiwan Factory
Deputy GM



Andreas Wilhelm
MD of NA & EU
offices



Tim Gau
CFO



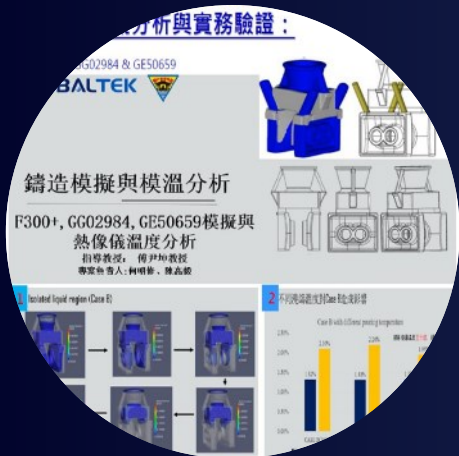
Operation Strategies and Result

營運策略與營運成果

GLOBALTEK

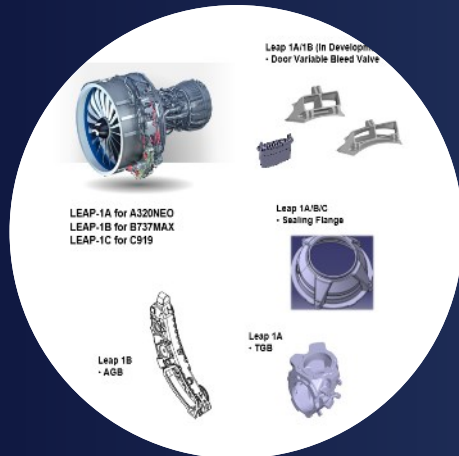
Form a Strategic Alliance with the Best in the Business

DESIGN & DEVELOPMENT



Regulation, Standard, SPEC, 3D Modeling, Engineering Drawing, CAE, etc

FORMING



Cutting, Forging, Casting, Deep Drawing, Stamping, Extrusion, MIM, 3D Printing, etc

MACHINING



Turning, Milling, Grinding, Boring, Broaching, Hopping, Shaping, EDM, etc

TREATMENT



Heat Treatment, NDT, Surface Treatment, Testing, Painting, Welding, etc

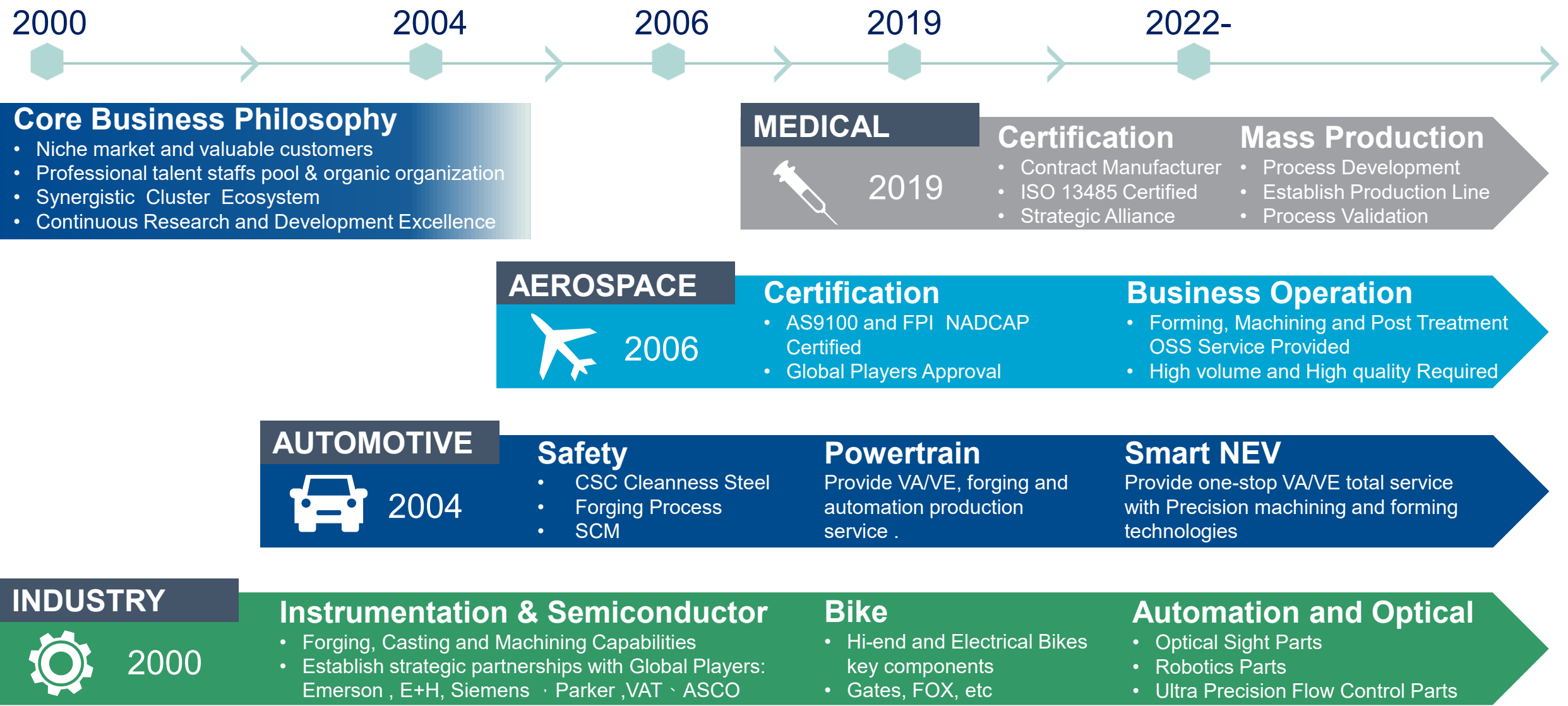
POST-SERVICE



Inspection, Testing, Welding, Assembly, Logistics, etc

BUSINESS ROADMAP:

Continuous Research and Development Excellence



Q2'23 & H1'23 營運成果

NTD K	Q2'22	%	Q2'23	%	YoY(%)	H1'22	%	H1'23	%	YoY(%)
Operating Revenue	1,118,267	100.0	1,019,424	100.0	(9)	2,417,474	100.0	2,161,239	100.0	(11)
Operating Costs	867,254	77.6	808,573	79.3	(7)	1,885,064	78.0	1,700,168	78.7	(10)
Gross Profit	251,013	22.4	210,851	20.7	(16)	532,410	22.0	461,071	21.3	(13)
Operating Expense										
Selling and Marketing Expenses	78,073	7.0	75,530	7.4	(3)	156,101	6.5	149,073	6.9	(5)
General and Administrative Expenses	51,996	4.6	65,021	6.4	25	106,658	4.4	134,966	6.2	27
Research and Development Expenses	30,538	2.7	32,519	3.2	6	64,556	2.7	65,648	3.0	2
Expected credit loss (gain)	(1,516)	(0.1)	2,607	0.3	NM	(2,741)	(0.1)	1,126	0.1	NM
Operating Expenses	159,091	14.2	175,677	17.2	10	324,574	13.4	350,813	16.2	8
Profit from Operations	91,922	8.2	35,174	3.5	(62)	207,836	8.6	110,258	5.1	(47)
Non-operating income and Exp.										
Share of Profit or Loss of associates	3,058	0.3	(2,234)	(0.2)	NM	(1,546)	(0.1)	(6,044)	(0.3)	291
Other Income	15,229	1.4	30,882	3.0	103	32,363	1.3	57,729	2.7	78
Other Gains and Losses	32,401	2.9	45,196	4.4	39	66,159	2.7	36,954	1.7	(44)
Finance Costs	(10,680)	(1.0)	(12,753)	(1.3)	19	(16,524)	(0.7)	(24,722)	(1.1)	50
Non-operating income and Exp.	40,008	3.6	61,091	6.0	53	80,452	3.3	63,917	3.0	(21)
Profit before Income Tax	131,930	11.8	96,265	9.4	(27)	288,288	11.9	174,175	8.1	(40)
Income Tax	(28,342)	(2.5)	(13,460)	(1.3)	(53)	(61,524)	(2.5)	(29,090)	(1.3)	(53)
Net Profit for the Period	103,588	9.3	82,805	8.1	(20)	226,764	9.4	145,085	6.7	(36)
EPS (NTD)	1.44		1.00			3.16		1.77		

Notes: The percentage of each accounting item is rounding calculation.

Headwinds

- Inflation
- Economic uncertainty
- Labor Shortage
- Supply chain Risks
- Semiconductor and Bike Inventory Correction
- Bright Outlook for EV Sales
- Green SCM & CBAM Challenges



Tailwinds

- Supply and Demand Rebound
- NEV Penetration
- Industrial Applications Maintain Growth
- Aerospace Recovery
- Medical Business Launch
- Clean Energy Business Opportunities

全球最佳戰略合作夥伴

GLOBALTEK

