

# Global Tek Fabrication 2023 Q2 Investor Conference



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1.	Company Profile & Operation Results	10	Hank Lian
	公司基本資料與營運結果	mins	連榮義
II.	Operation Strategies and Outlook	30	Hank Lian
	營運策略與展望	mins	連榮義
Ш.	<b>Q &amp; A</b> 問與答	20 mins	

- The financial numbers here by are based on International Financial Reporting Standards (IFRS) 本簡報財務數字係根據國際財務報導準則編製
- Cumulative consolidated numbers were reviewed by CPA 合併數字經會計師查閱簽證

### **Company Profile**



Chairman	Donald Huang	Base	Xinwu	Wuxi	Xian
GM	Donald Huang	QMS	IATF 16949 ISO 9001 AS 9100 ISO 14001 NADCAP PED	IATF 16949 ISO 9001 ISO 13485 ISO 14001	ISO 9001 AS 9100 ISO 14001
Paid-in Capital	NT\$823M				
Business	Precision metal forming, machining and post-processing for automotive safety system components, powertrain system components, bike, semiconductor, instrumentation components, aerospace, and medical industries.				
Revenue (FY'22)	Totaled NT\$4,986,366K, for an all-time sales record, an increase of 15.80% compared to the same period in 2021.	Employee (Q1 2023)	430	334	150

#### **Management Team**



Donald Huang Chairman and GM



**Jonathan Lo**Taiwan and Xian
Factorys GM



**Ken Liu**Wuxi Factory
GM



David Chan
Taiwan Factory
Deputy GM



Andreas
Wilhelm
MD of NA & EU
offices



Tim Gau

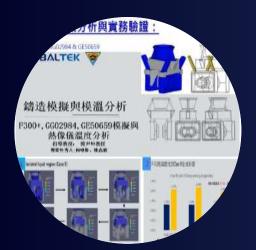


Source: TEJ and Global Tek

## GLOBALTEK

### Form a Strategic Alliance with the Best in the Business

## DESIGN & DEVELOPMENT



Regulation, Standard, SPEC, 3D Modeling, Engineering Drawing, CAE, etc

#### **FORMING**



Cutting, Forging, Casting, Deep Drawing, Stamping, Extrusion, MIM, 3D Printing, etc

#### **MACHINING**



Turning, Milling, Grinding, Boring, Broaching, Hopping, Shaping. EDM, etc

#### TREATMENT



Heat Treatment, NDT, Surface Treatment, Testing, Painting, Welding, etc

#### POST-SERVICE



Inspection, Testing, Welding, Assembly, Logistics, etc



## Operation Strategies and Result

營運策略與營運成果

#### **BUSINESS ROADMAP:**



#### Continuous Research and Development Excellence

2000 2004 2006 2019 2022-



- Niche market and valuable customers
- Professional talent staffs pool & organic organization
- Synergistic Cluster Ecosystem
- Continuous Research and Development Excellence

#### MEDICAL



2019

#### Certification

- Contract Manufacturer
- ISO 13485 Certified
- Strategic Alliance

#### **Mass Production**

- Process Development
- Establish Production Line
- Process Validation

#### **AEROSPACE**



2006

#### Certification

- AS9100 and FPI NADCAP Certified
- Global Players Approval

#### **Business Operation**

- Forming, Machining and Post Treatment OSS Service Provided
- High volume and High quality Required.

#### **AUTOMOTIVE**



200

#### **Safety**

- CSC Cleanness Steel
- Forging Process
- SCM

#### **Powertrain**

Provide VA/VE, forging and automation production service .

#### **Smart NEV**

Provide one-stop VA/VE total service with Precision machining and forming technologies

#### **INDUSTRY**



#### **Instrumentation & Semiconductor**

- Forging, Casting and Machining Capabilities
- Establish strategic partnerships with Global Players: Emerson, E+H, Siemens, Parker, VAT, ASCO

#### Bike

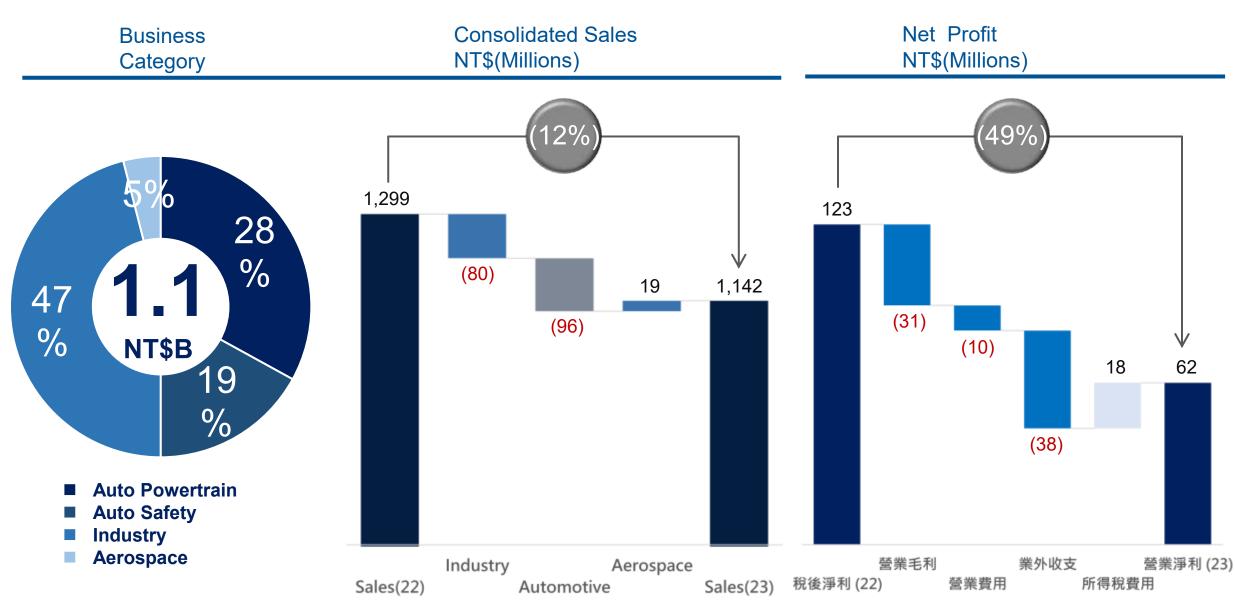
- Hi-end and Electrical Bikes key components
- Gates, FOX, etc

#### **Automation and Optical**

- Optical Sight Parts
- Robotics Parts
- Ultra Precision Flow Control Parts

## **1Q23 Operation Result**



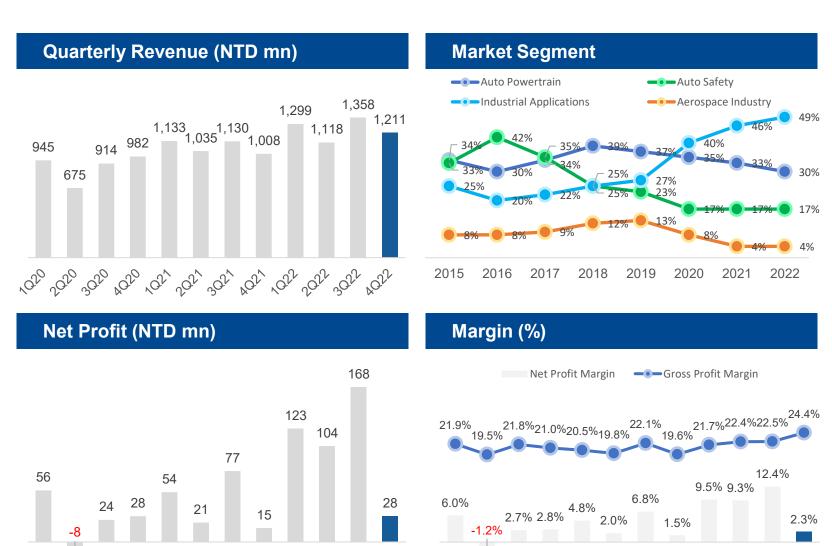


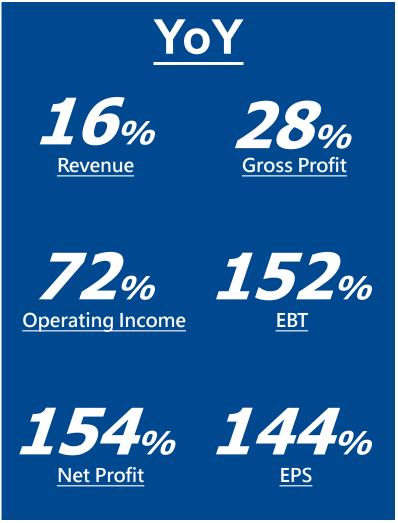
## **2022 Operation Highlights**

2020 3020 8020 8020 2021 3021 8021 8021 8022 8022 8022



Sales Revenue, Net Profit and EPS are all for an all-time records





## 2023 Outlook & Challenge



- Supply and Demand Rebound
- NEV Penetration
- Industrial Applications
   Maintain Growth
- Aerospace Recovery
- Medical Business Launch

Tailwinds

- Inflation
- Economic uncertainty
- Labor Shortage
- Supply chain Risks
- Semiconductor and Bike Inventory Correction

Headwinds

## **Aerospace Supplier Chain Opportunity & Challenge**

## Opportunity & Challenge

### Challenge

- Inflation
- High Capital Investment
- Supply Chain Risks
- Shortage of skilled personnel and labor
- ESG implementation
- CMMC 2.0 Requirement





- Air Transport
   Sustained Recovery
- New Turbine Engine Replacement
- Defense AERO Program
- New Business
  - LEO
  - eVTOL