



時碩工業(4566)法人說明會

日期：2023/4/26

GLOBALTEK

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I.	Company Profile & Operation Results 公司基本資料與營運結果	10 mins	Hank Lian 連榮義
II.	Operation Strategies and Outlook 營運策略與展望	30 mins	Donald Huang 黃亞興
III.	Q & A 問與答	20 mins	Global Tek Team 時碩團隊

- The financial numbers here by are based on International Financial Reporting Standards (IFRS)
本簡報財務數字係根據國際財務報導準則編製
- Cumulative consolidated numbers were reviewed by CPA
合併數字經會計師查閱簽證

時碩集團

About Global Tek

董事長	黃亞興	生產基地	臺灣新屋廠	中國無錫廠	中國西安廠	
總經理	黃亞興	品質系統	IATF 16949 ISO 9001 AS 9100 ISO 14001 NADCAP PED	IATF 16949 ISO 9001 ISO 13485 ISO 14001	ISO 9001 AS 9100 ISO 14001	
實收資本額	NT\$823M		員工人數 (Q1 2023)	430	334	150
主要業務	專業精密成型、機械加工、後處理之金屬製品開發、生產及銷售。產品應用領域涵蓋汽車安全系統、傳動系統、自行車、工業儀表、半導體應用、航太、醫療之精密機械加工零組件					
2022年 合併營收	約為新台幣 4,986,366 仟元，改寫營收歷史新高紀錄，較2021年增加16%					

經營團隊



黃亞興
董事長兼
總經理



羅濟灝
台灣與西安廠
總經理



劉光弘
無錫廠
總經理



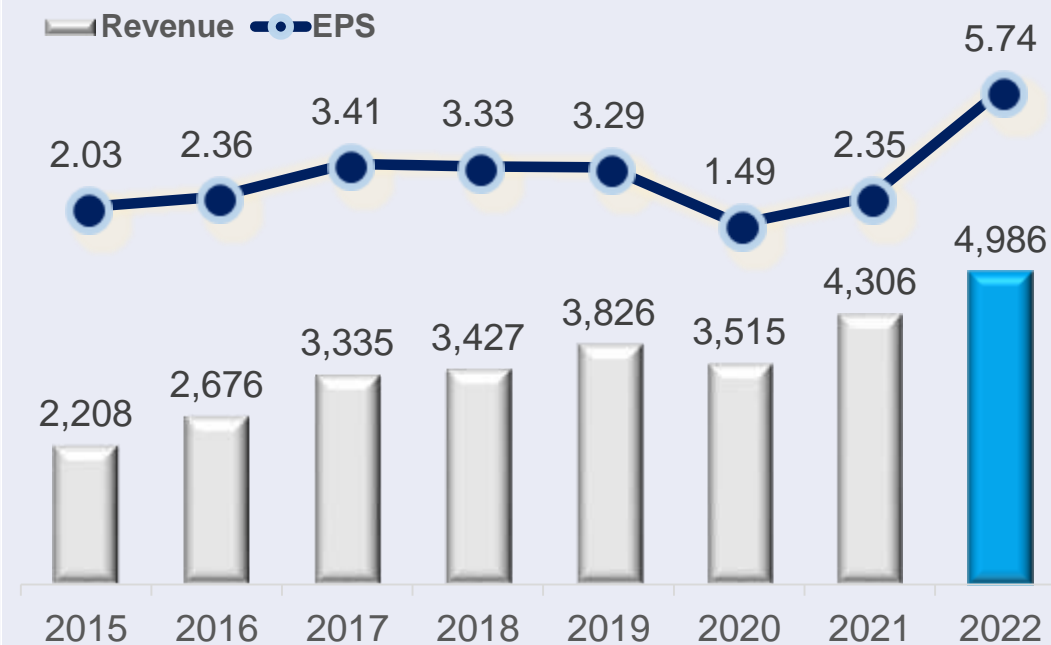
詹前偉
台灣廠
副總經理



Andreas Wilhelm
海外辦公室
總經理



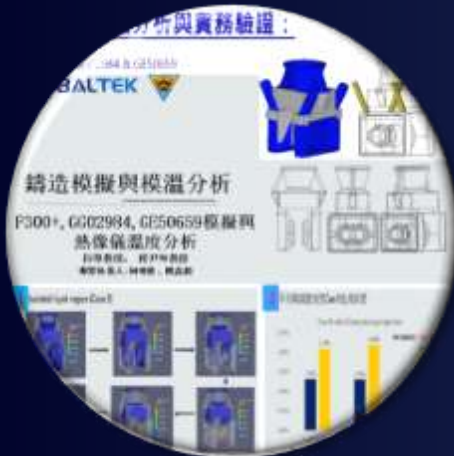
高正興
財務長



GLOBALTEK

全球最佳戰略合作夥伴

設計開發



Regulation, Standard, SPEC, 3D Modeling, Engineering Drawing, CAE, etc

精密成型



Cutting, Forging, Casting, Deep Drawing, Stamping, Extrusion, MIM, 3D Printing, etc

機械加工



Turning, Milling, Grinding, Boring, Broaching, Hopping, Shaping, EDM, etc

特殊處理



Heat Treatment, NDT, Surface Treatment, Testing, Painting, Welding, etc

加值服務



Inspection, Testing, Welding, Assembly, Logistics, etc

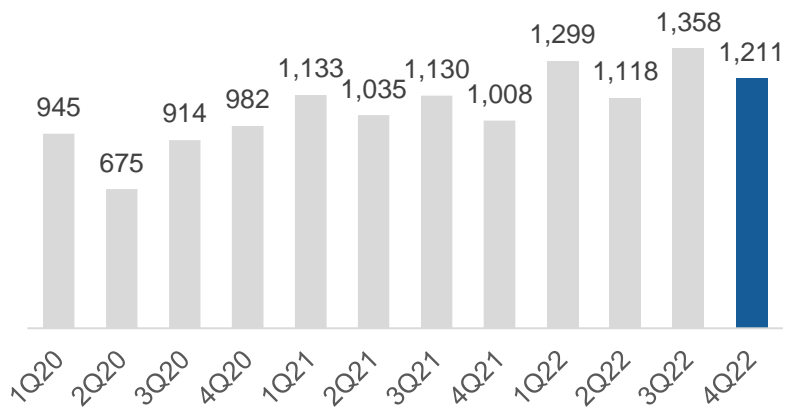
2022 Operation Results

2022營運成果

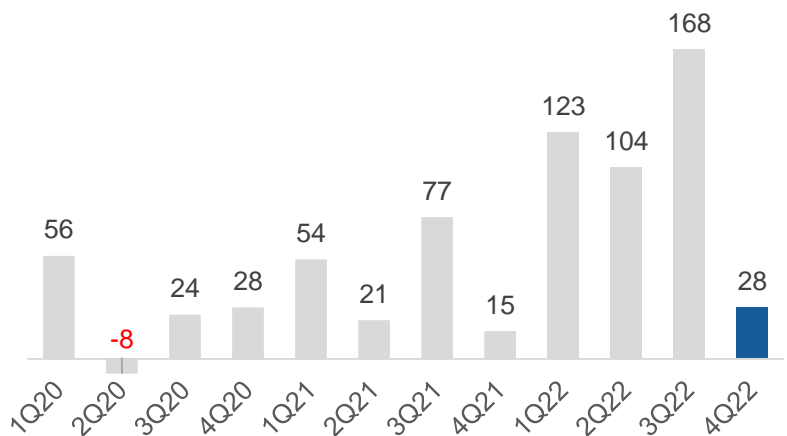
2022營運亮點

營收、淨利與每股盈餘創新高

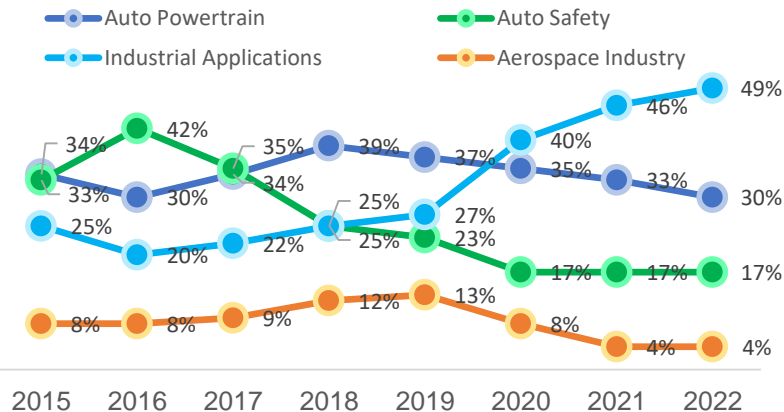
Quarterly Revenue (NTD mn)



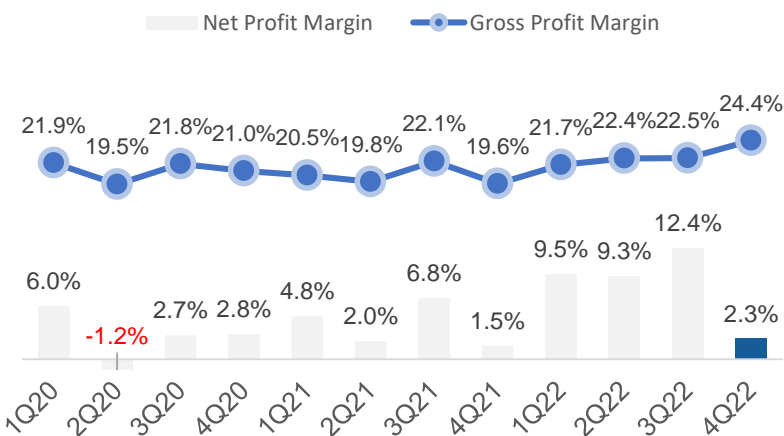
Net Profit (NTD mn)



Market Segment



Margin (%)



YoY

16%
營業收入

28%
營業毛利

72%
營業利益

152%
稅前淨利

154%
本期淨利

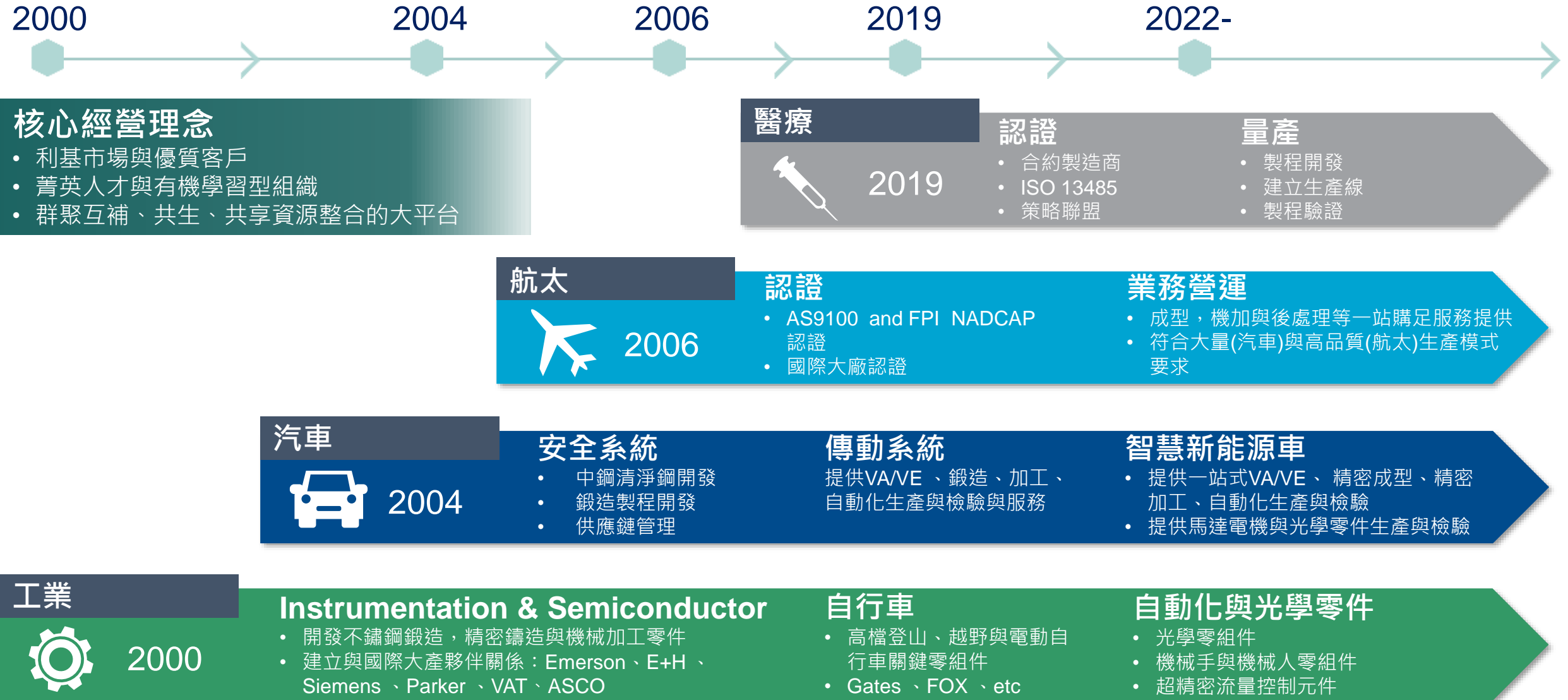
144%
每股盈餘

Operation Strategies and Outlook

營運策略與展望

時碩的戰略布局

持續的卓越研究和開發



市場與客戶

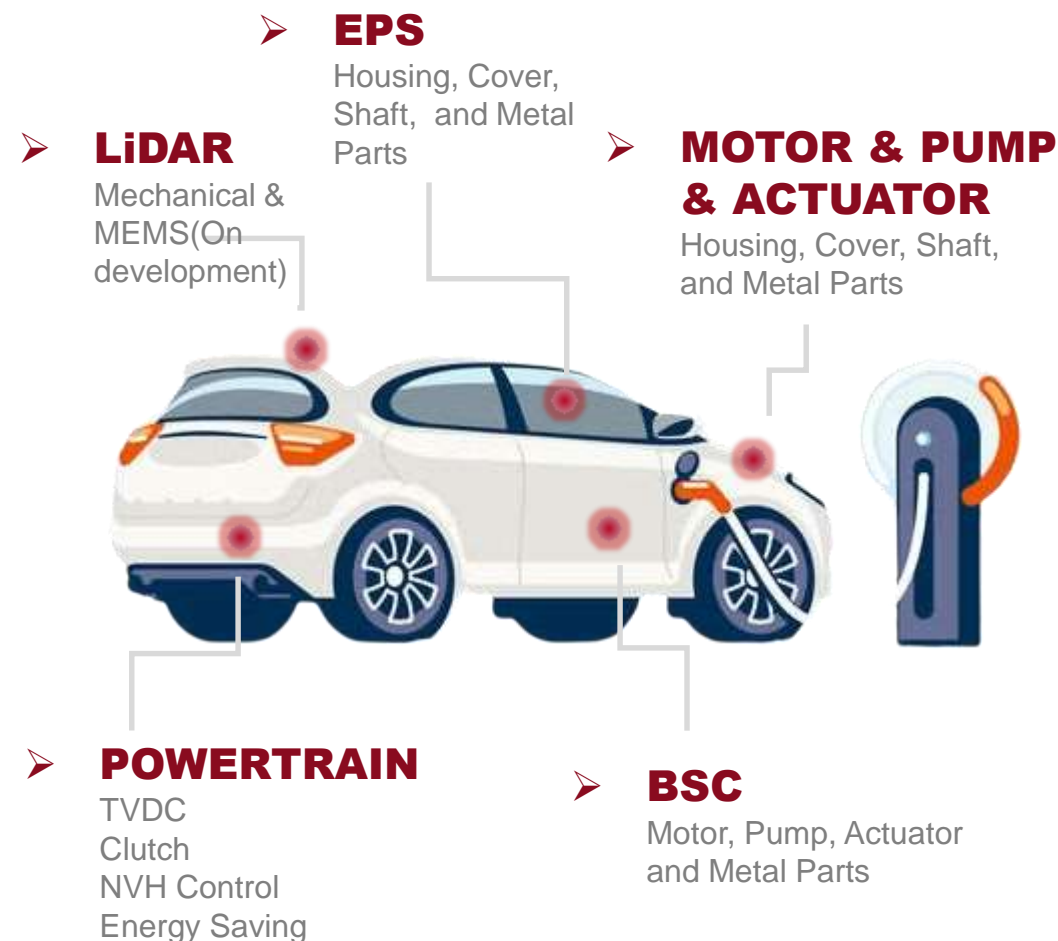
- China North America, Europe and ROW
- Branding customers, Tier1 Customers (Foreign-owned and Domestic Enterprises) , new comers

應用與產品

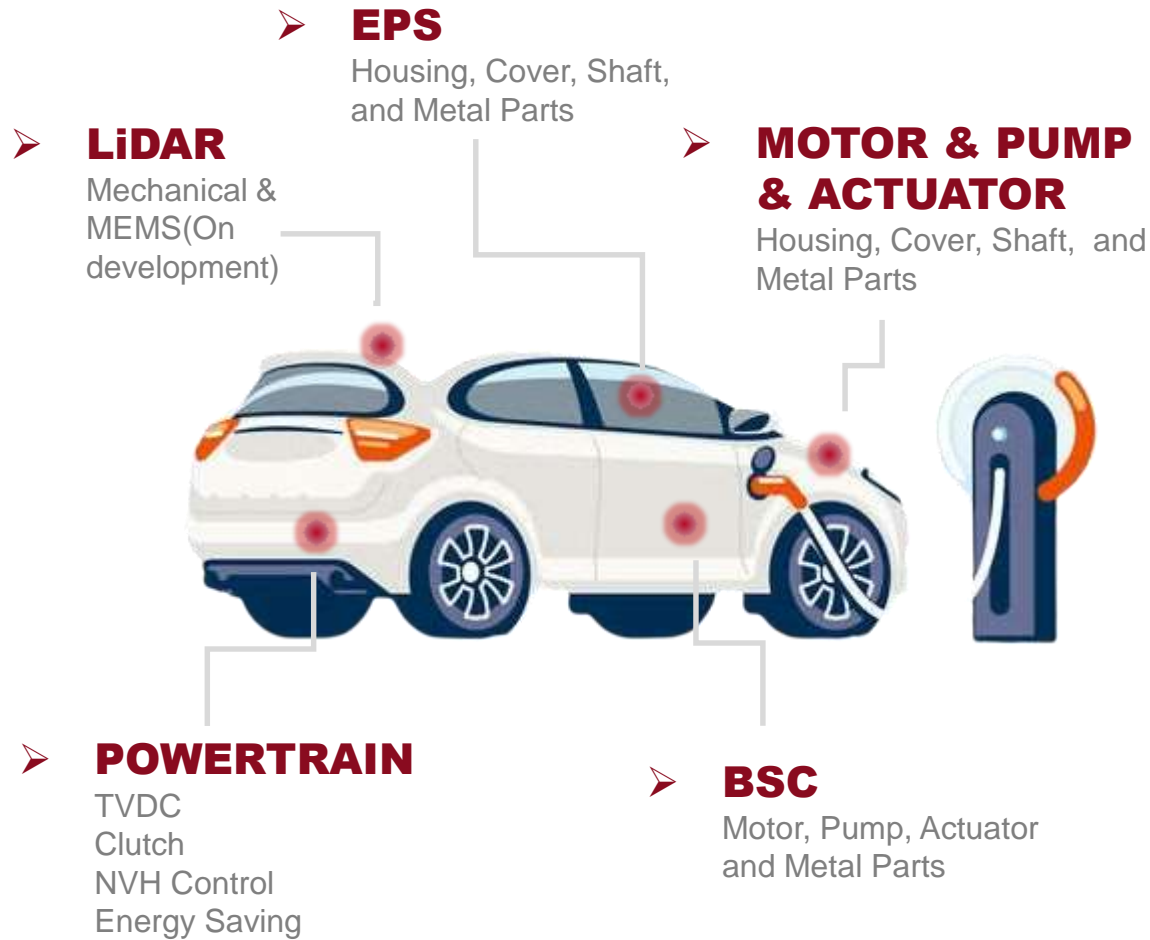
- NEV: Powertrain, motor, cooling and light weight parts, etc
- Autonomous Car: LiDAR, ESP, BSC, Sensor, etc
- Suspension, Handling, etc

技術與服務

- CAE and VA/VE services
- Forming: Forging, Deep Drawing, Casting, etc
- Advance Machining
- Post Treatments/Post Services



ELECTRIFICATION-DRIVEN PROPULSION MIX SHIFT CREATES LONG-TERM GROWTH OPPORTUNITY FOR GLOBAL TEK INSIDE PER VEHICLE INCREASES SIGNIFICANTLY



市場與客戶

- China North America, Europe and ROW
- Branding customers, Tier1 Customers (Foreign-owned and Domestic Enterprises) , new comers

應用與產品

- NEV: Powertrain, motor, cooling and light weight parts, etc
- Autonomous Car: LiDAR, ESP, BSC, Sensor, etc
- Suspension, Handling, etc

技術與服務

- **CAE** and VA/VE services
- Forming: Forging, Deep Drawing, Casting, etc
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- Post Treatments
- Post Services



APPENDIX

附錄

2022 營運結果

NTD K	1Q22	%	2Q22	%	3Q22	%	4Q22	%
營業收入	1,299,207	100.0	1,118,267	100.0	1,357,867	100.0	1,211,025	100.0
營業成本	(1,017,810)	(78.3)	(867,254)	(77.6)	(1,052,962)	(77.5)	(915,828)	(75.6)
營業毛利	281,397	21.7	251,013	22.4	304,905	22.5	295,197	24.4
營業費用								
推銷費用	(78,028)	(6.0)	(78,073)	(7.0)	(69,887)	(5.1)	(74,812)	(6.2)
管理及總務費用	(54,662)	(4.2)	(51,996)	(4.6)	(81,633)	(6.0)	(90,851)	(7.5)
研究發展費用	(34,018)	(2.6)	(30,538)	(2.7)	(36,234)	(2.7)	(42,068)	(3.5)
預期信用減損(損失)利益	1,225	0.1	1,516	0.1	(1,457)	(0.1)	(3,258)	(0.3)
營業費用合計	(165,483)	(12.7)	(159,091)	(14.2)	(189,211)	(13.9)	(210,989)	(17.4)
營業利益	115,914	8.9	91,922	8.2	115,694	8.5	84,208	7.0
營業外收入及支出								
權益法投資損益	(4,604)	(0.4)	3,058	0.3	(1,461)	(0.1)	(3,727)	(0.3)
其他收入	17,134	1.3	15,229	1.4	18,824	1.4	25,066	2.1
其他利益及損失	33,758	2.6	32,401	2.9	91,478	6.7	(55,378)	(4.6)
財務成本	(5,844)	(0.4)	(10,680)	(1.0)	(11,914)	(0.9)	(11,421)	(0.9)
營業外收入及支出	40,444	3.1	40,008	3.6	96,927	7.1	(45,460)	(3.8)
稅前淨利	156,358	12.0	131,930	11.8	212,621	15.7	38,748	3.2
所得稅利益 (費用)	(33,182)	(2.6)	(28,342)	(2.5)	(44,523)	(3.3)	(10,760)	(0.9)
稅後淨利	123,176	9.5	103,588	9.3	168,098	12.4	27,988	2.3
EPS (NTD)	1.72		1.44		2.30		0.27	

註:各會計項目金額之百分比,係採四捨五入法計算

2022 營運結果

2021 vs. 2022

NTD K	4Q21	4Q22	YoY(%)	2021	%	2022	%
營業收入	1,008,049	1,211,025	20	4,305,940	100.0	4,986,366	100.0
營業成本	(810,233)	(915,828)	13	(3,421,164)	(79.5)	(3,853,854)	(77.3)
營業毛利	197,816	295,197	49	884,776	20.5	1,132,512	22.7
營業費用							
推銷費用	(61,726)	(74,812)	21	(267,617)	(6.2)	(300,800)	(6.0)
管理及總務費用	(55,351)	(90,851)	64	(232,864)	(5.4)	(279,142)	(5.6)
研究發展費用	(38,197)	(42,068)	10	(142,297)	(3.3)	(142,858)	(2.9)
預期信用減損(損失)利益	(5,870)	(3,258)	(44)	(4,380)	(0.1)	(1,974)	(0.0)
營業費用合計	(161,144)	(210,989)	31	(647,158)	(15.0)	(724,774)	(14.5)
營業利益	36,672	84,208	130	237,618	5.5	407,738	8.2
營業外收入及支出							
權益法投資損益	(5,121)	(3,727)	(27)	(25,372)	(0.6)	(6,734)	(0.1)
其他收入	23,743	25,066	6	75,141	1.7	76,253	1.5
其他利益及損失	(18,716)	(55,378)	196	(57,413)	(1.3)	102,259	2.1
財務成本	(4,621)	(11,421)	147	(15,650)	(0.4)	(39,859)	(0.8)
營業外收入及支出	(4,715)	(45,460)	864	(23,294)	(0.5)	131,919	2.6
稅前淨利	31,957	38,748	21	214,324	5.0	539,657	10.8
所得稅利益 (費用)	(16,741)	(10,760)	(36)	(47,558)	(1.1)	(116,807)	(2.3)
稅後淨利	15,216	27,988		166,766	3.9	422,850	8.5
EPS (NTD)	0.21	0.27		2.35		5.74	

註:各會計項目金額之百分比,係採四捨五入法計算