

Global Tek Fabrication Investor Conference

Date: 2023/4/26

GLOBALTEK

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Agenda 報告內容



l.	Company Profile & Operation Results	10	Hank Lian
	公司基本資料與營運結果	mins	連榮義
II.	Operation Strategies and Outlook	30	Donald Huang
	營運策略與展望	mins	黃亞興
III.	Q & A	20	Global Tek Team
	問與答	mins	時碩團隊

- The financial numbers here by are based on International Financial Reporting Standards (IFRS) 本簡報財務數字係根據國際財務報導準則編製
- Cumulative consolidated numbers were reviewed by CPA 合併數字經會計師查閱簽證

Company Profile



Chairman	Donald Huang	Base	Xinwu	Wuxi	Xian	
GM	Donald Huang		IATF 16949			
Paid-in Capital	NT\$823M		ISO 9001 AS 9100 ISO 14001 NADCAP PED	IATF 16949 ISO 9001 ISO 13485 ISO 14001	ISO 9001 AS 9100 ISO 14001	
Business	Precision metal forming, machining and post-processing for automotive safety system components, powertrain system components, bike, semiconductor, instrumentation components, aerospace, and medical industries.	QMS				
Revenue (FY'22)	Totaled NT\$4,986,366K, for an all-time sales record, an increase of 15.80% compared to the same period in 2021.	Employee (Q1 2023)	430	334	150	

Management Team



Donald Huang Chairman and GM



Jonathan Lo Taiwan and Xian Factorys GM



Ken LiuWuxi Factory



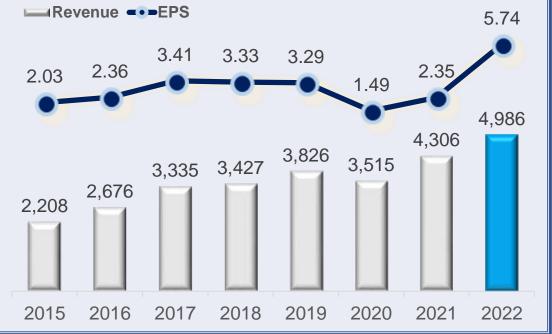
David Chan
Taiwan Factory
Deputy GM



Andreas
Wilhelm
MD of NA & EU
offices



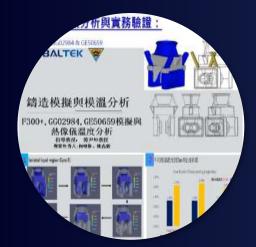
Tim Gau



GLOBALTEK

Form a Strategic Alliance with the Best in the Business

DESIGN & DEVELOPMENT



Regulation, Standard, SPEC, 3D Modeling, Engineering Drawing, CAE, etc

FORMING



Cutting, Forging, Casting, Deep Drawing, Stamping, Extrusion, MIM, 3D Printing, etc

MACHINING



Turning, Milling, Grinding, Boring, Broaching, Hopping, Shaping. EDM, etc

TREATMENT



Heat Treatment, NDT, Surface Treatment, Testing, Painting, Welding, etc

POST-SERVICE



Inspection, Testing, Welding, Assembly, Logistics, etc



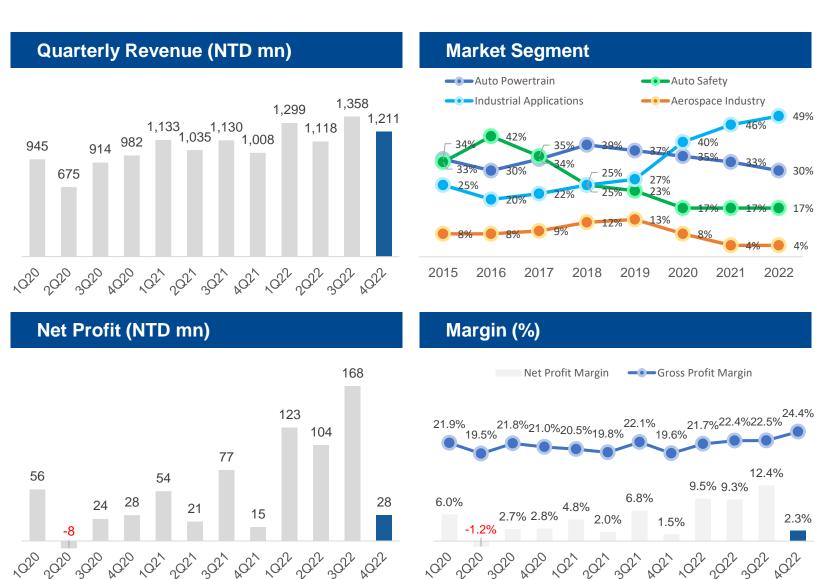
2022 Operation Results

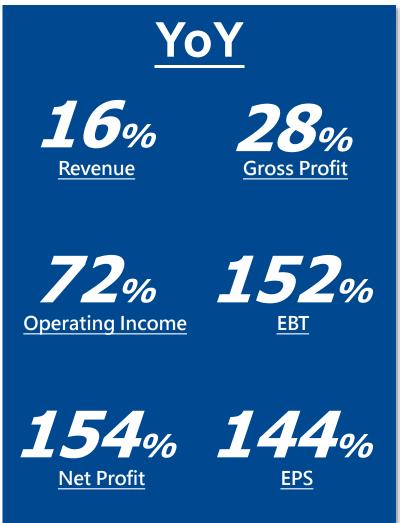
2022營運成果

2022 Operation Highlights



Sales Revenue, Net Profit and EPS are all for an all-time records





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Operation Strategies and Outlook

營運策略與展望

BUSINESS ROADMAP:



Continuous Research and Development Excellence

2000 2004 2006 2019 2022-

Core Business Philosophy

- Niche market and valuable customers
- Professional talent staffs pool & organic organization
- Synergistic Cluster Ecosystem

MEDICAL



2019

Certification

- Contract Manufacturer
- ISO 13485 Certified
- Strategic Alliance

Mass Production

- Process Development
- Establish Production Line
- Process Validation

AEROSPACE



2006

Certification

- AS9100 and FPI NADCAP Certified
- Global Players Approval

Business Operation

- Forming, Machining and Post Treatment OSS Service Provided
- High volume and High quality Required

AUTOMOTIVE



2004

Safety

- CSC Cleanness Steel
- Forging Process
- SCM

Powertrain

Provide VA/VE, forging and automation production service.

Smart NEV

Provide one-stop VA/VE total service with Precision machining and forming technologies

INDUSTRY



Instrumentation & Semiconductor

- Forging, Casting and Machining Capabilities
- Establish strategic partnerships with Global Players:
 Emerson, E+H, Siemens Parker, VAT \ ASCO

Bike

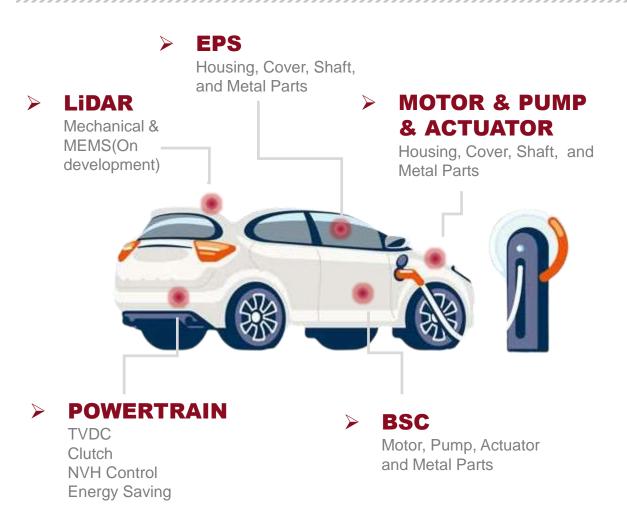
- Hi-end and Electrical Bikes key components
- Gates, FOX, etc

Automation and Optical

- Optical Sight Parts
- Robotics Parts
- Ultra Precision Flow Control Parts

Automotive Electrification





Market and Customer

- China North America, Europe and ROW
- Branding customers, Tier1 Customers (Foreign-owned and Domestic Enterprises), new comers

Application and Product

- NEV: Powertrain, motor, cooling and light weight parts, etc
- Autonomous Car: LiDAR, ESP, BSC, Sensor, etc
- Suspension, Handling, etc.

Technology and Service

- CAE and VA/VE services
- Forming: Forging, Deep Drawing, Casting, etc.
- Advance Machining
- Post Treatments
- Post Services

Outlook and Challenge





- NEV Penetration
- Industrial Applications
 Maintain Growth
- Aerospace Recovery
- Medical Business
 Launch

Inflation

- Economic uncertainty
- Labor Shortage
- Supply chain Risks
- Semiconductor and Bike Inventory Correction

Tailwinds

Headwinds



APPENDIX

附錄

2023 Q1 Investor Workshop



2022 Quarterly Operation Results

NTD K	1Q22	%	2Q22	%	3Q22	%	4Q22	%
Operating Revenue	1,299,207	100.0	1,118,267	100.0	1,357,867	100.0	1,211,025	100.0
Operating Costs	(1,017,810)	(78.3)	(867,254)	(77.6)	(1,052,962)	(77.5)	(915,828)	(75.6)
Gross Profit	281,397	21.7	251,013	22.4	304,905	22.5	295,197	24.4
Operating Expense								
Selling and Marketing Expenses	(78,028)	(6.0)	(78,073)	(7.0)	(69,887)	(5.1)	(74,812)	(6.2)
General and Administrative Expenses	(54,662)	(4.2)	(51,996)	(4.6)	(81,633)	(6.0)	(90,851)	(7.5)
Research and Development Expenses	(34,018)	(2.6)	(30,538)	(2.7)	(36,234)	(2.7)	(42,068)	(3.5)
Expected credit loss (gain)	1,225	0.1	1,516	0.1	(1,457)	(0.1)	(3,258)	(0.3)
Operating Expenses	(165,483)	(12.7)	(159,091)	(14.2)	(189,211)	(13.9)	(210,989)	(17.4)
Profit from Operations	115,914	8.9	91,922	8.2	115,694	8.5	84,208	7.0
Non-operating income and Exp.								
Share of Profit or Loss of associates	(4,604)	(0.4)	3,058	0.3	(1,461)	(0.1)	(3,727)	(0.3)
Other Income	17,134	1.3	15,229	1.4	18,824	1.4	25,066	2.1
Other Gains and Losses	33,758	2.6	32,401	2.9	91,478	6.7	(55,378)	(4.6)
Finance Costs	(5,844)	(0.4)	(10,680)	(1.0)	(11,914)	(0.9)	(11,421)	(0.9)
Non-operating income and Exp.	40,444	3.1	40,008	3.6	96,927	7.1	(45,460)	(3.8)
Profit before Income Tax	156,358	12.0	131,930	11.8	212,621	15.7	38,748	3.2
Income Tax	(33,182)	(2.6)	(28,342)	(2.5)	(44,523)	(3.3)	(10,760)	(0.9)
Net Profit for the Period	123,176	9.5	103,588	9.3	168,098	12.4	27,988	2.3
EPS (NTD)	1.72		1.44		2.30		0.27	

Notes: The percentage of each accounting item is rounding calculation.

2022 Operation Results

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2021 vs. 2022

NTD K	4Q21	4Q22	YoY(%)	2021	%	2022	%	YoY(%)
Operating Revenue	1,008,049	1,211,025	20	4,305,940	100.0	4,986,366	100.0	16
Operating Costs	(810,233)	(915,828)	13	(3,421,164)	(79.5)	(3,853,854)	(77.3)	13
Gross Profit	197,816	295,197	49	884,776	20.5	1,132,512	22.7	28
Operating Expense								
Selling and Marketing Expenses	(61,726)	(74,812)	21	(267,617)	(6.2)	(300,800)	(6.0)	12
General and Administrative Expenses	(55,351)	(90,851)	64	(232,864)	(5.4)	(279,142)	(5.6)	20
Research and Development Expenses	(38,197)	(42,068)	10	(142,297)	(3.3)	(142,858)	(2.9)	0
Expected credit loss (gain)	(5,870)	(3,258)	(44)	(4,380)	(0.1)	(1,974)	(0.0)	(55)
Operating Expenses	(161,144)	(210,989)	31	(647,158)	(15.0)	(724,774)	(14.5)	12
Profit from Operations	36,672	84,208	130	237,618	5.5	407,738	8.2	72
Non-operating income and Exp.								
Share of Profit or Loss of associates	(5,121)	(3,727)	(27)	(25,372)	(0.6)	(6,734)	(0.1)	(73)
Other Income	23,743	25,066	6	75,141	1.7	76,253	1.5	1
Other Gains and Losses	(18,716)	(55,378)	196	(57,413)	(1.3)	102,259	2.1	NM
Finance Costs	(4,621)	(11,421)	147	(15,650)	(0.4)	(39,859)	(8.0)	155
Non-operating income and Exp.	(4,715)	(45,460)	864	(23,294)	(0.5)	131,919	2.6	NM
Profit before Income Tax	31,957	38,748	21	214,324	5.0	539,657	10.8	152
Income Tax	(16,741)	(10,760)	(36)	(47,558)	(1.1)	(116,807)	(2.3)	146
Net Profit for the Period	15,216	27,988		166,766	3.9	422,850	8.5	154
EPS (NTD)	0.21	0.27		2.35		5.74		

Notes: The percentage of each accounting item is rounding calculation.