

Global Tek Fabrication Co. Ltd. 2022 Q3 Investor Conference

2022年第三季時碩工業法人說明會

2022/11/23

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I. Company Profile & Operation Results
公司基本資料與營運結果

Hank Lian
連榮義

II. Operation Strategies and Outlook
營運策略與展望

Hank Lian
連榮義

III. Q & A
問與答

Hank Lian
連榮義

- The financial numbers here by are based on International Financial Reporting Standards (IFRS)
本簡報財務數字係根據國際財務報導準則編製
- Cumulative consolidated numbers were reviewed by CPA
合併數字經會計師查閱簽證

Chairman	Donald Huang	Bases	Xinwu	Wuxi	Xi'an	
GM	Donald Huang	QMS	IATF 16949 ISO 9001 AS 9100 ISO 14001 NADCAP PED	IATF 16949 ISO 9001 ISO 13485 ISO 14001	ISO 9001 AS 9100 ISO 14001	
Paid-in Capital	NT\$765M		Employee (Q3 FY'22)	424	411	157
Business	Precision metal machining for automotive safety system components, powertrain system components, industrial applications, aviation and medical industries.					

- Founded in 2000 and listed in Taiwan on February 5, 2018. (Ticker : 4566TT)
- The total shareholding of the founder and management team exceeds 50%

Management Team



Donald Huang
Chairman and GM



Jonathan Lo
Taiwan and Xian
Factorys GM



Ken Liu
Wuxi Factory
GM



David Chan
Taiwan Factory
VP



Andreas Wilhelm
MD of NA & EU
offices



Tim Gau
CFO



GLOBALTEK

Form a Strategic Alliance with the Best in the Business

DESIGN & DEVELOPMENT



Regulation, Standard, SPEC, 3D Modeling, Engineering Drawing, CAE, etc

FORMING



Cutting, Forging, Casting, Deep Drawing, Stamping, Extrusion, MIM, 3D Printing, etc

MACHINING



Turning, Milling, Grinding, Boring, Broaching, Hopping, Shaping, EDM, etc

TREATMENT



Heat Treatment, NDT, Surface Treatment, Testing, Painting, Welding, etc

POST-SERVICE



Inspection, Testing, Welding, Assembly, Logistics, etc

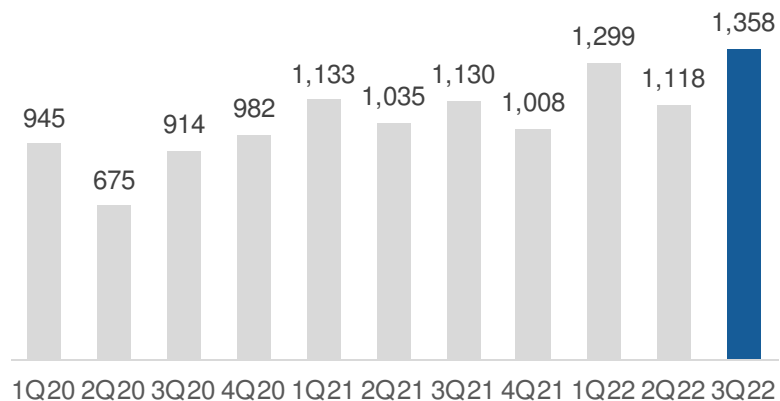
3Q22 Operation Results

3Q22營運成果

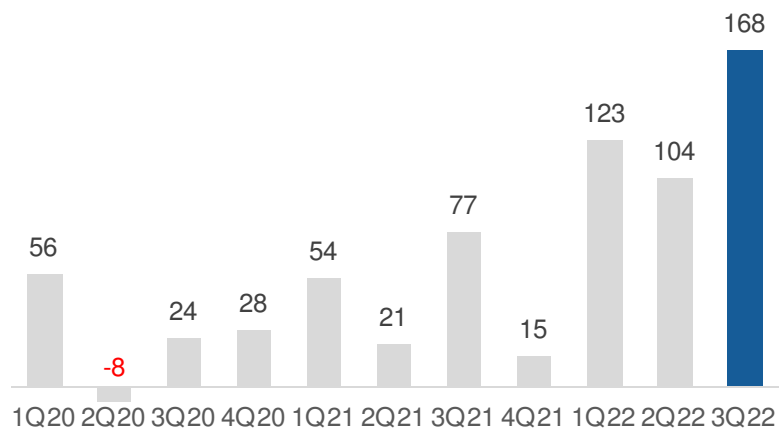
3Q22 Highlights

Record sales drive solid financial performance

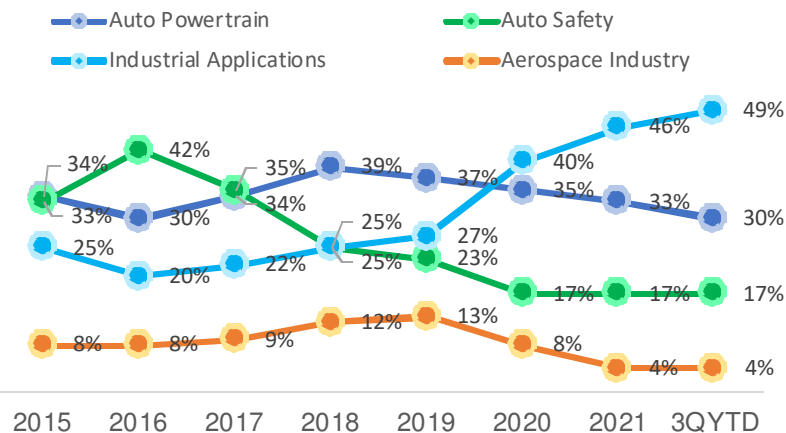
Quarterly Revenue(NTD mn)



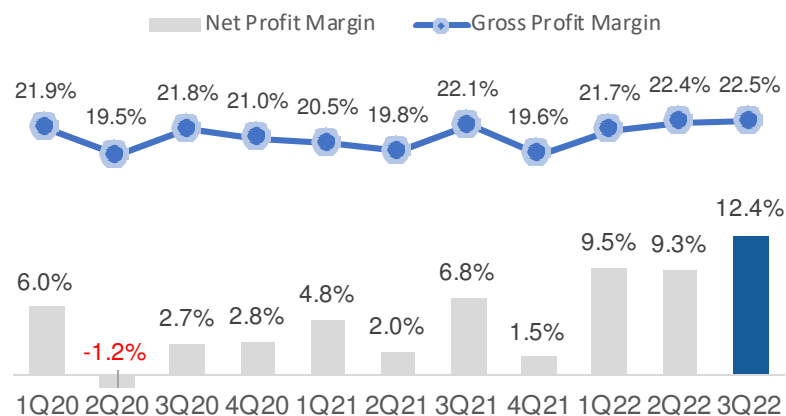
Net Profit(NTD mn)



Market Segment



Profit Margin



Record Sales

- ✓ Revenue (3Q22YTD): 3.78B
- ✓ Main business in automotive, industry applications, high-end/electric bicycle parts, semiconductor equipment parts, oil/gas parts and the aerospace business are all recovering well
- ✓ Demonstrates a diversified sales-mix and professional specialization in implementing a sustainable business strategy

Record Profit

- ✓ High-margin sales portfolio
- ✓ Structural efficiency programs and other cost reduction actions yielded results
- ✓ Capital Utilization improvement
- ✓ Depreciation of New Taiwan Dollar

Record EPS

3Q22 Operation Result

3Q21 vs. 3Q22

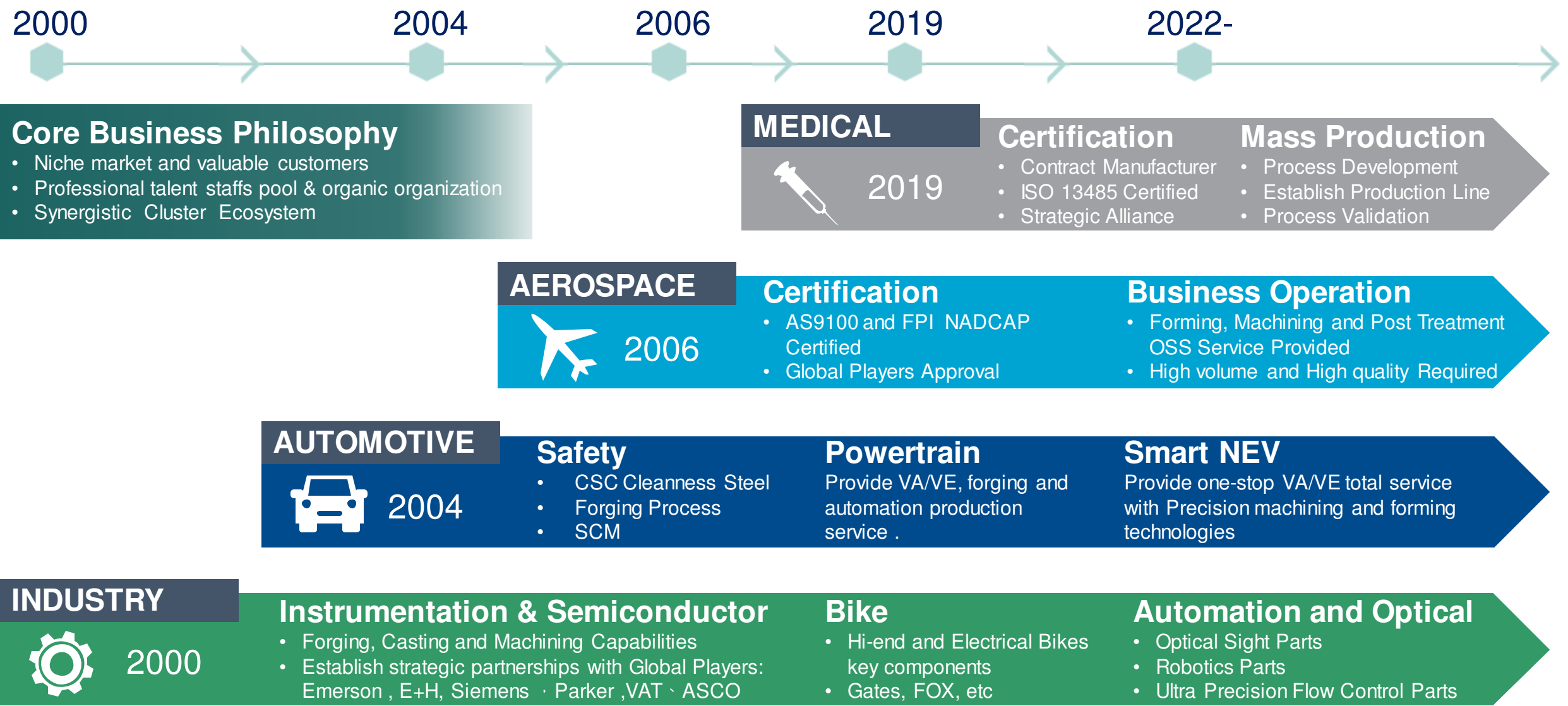
NTD(K)	3Q21	3Q22	YOY	3Q21 D	3Q22 YTD	YOY
Sales Revenue	1,130,076	1,357,867	20.16%	3,297,891	3,775,341	14.48%
Gross Profit Margin	22.11%	22.45%	+34 bps	20.83%	22.18%	+135 bps
Net Profit Margin	6.8%	12.38%	+558 bps	4.6%	10.46%	+586 bps
Net Profit	76,790	168,098	119%	151,550	394,862	161%
EPS (NTD)	1.07	2.30	116%	2.14	5.47	156%

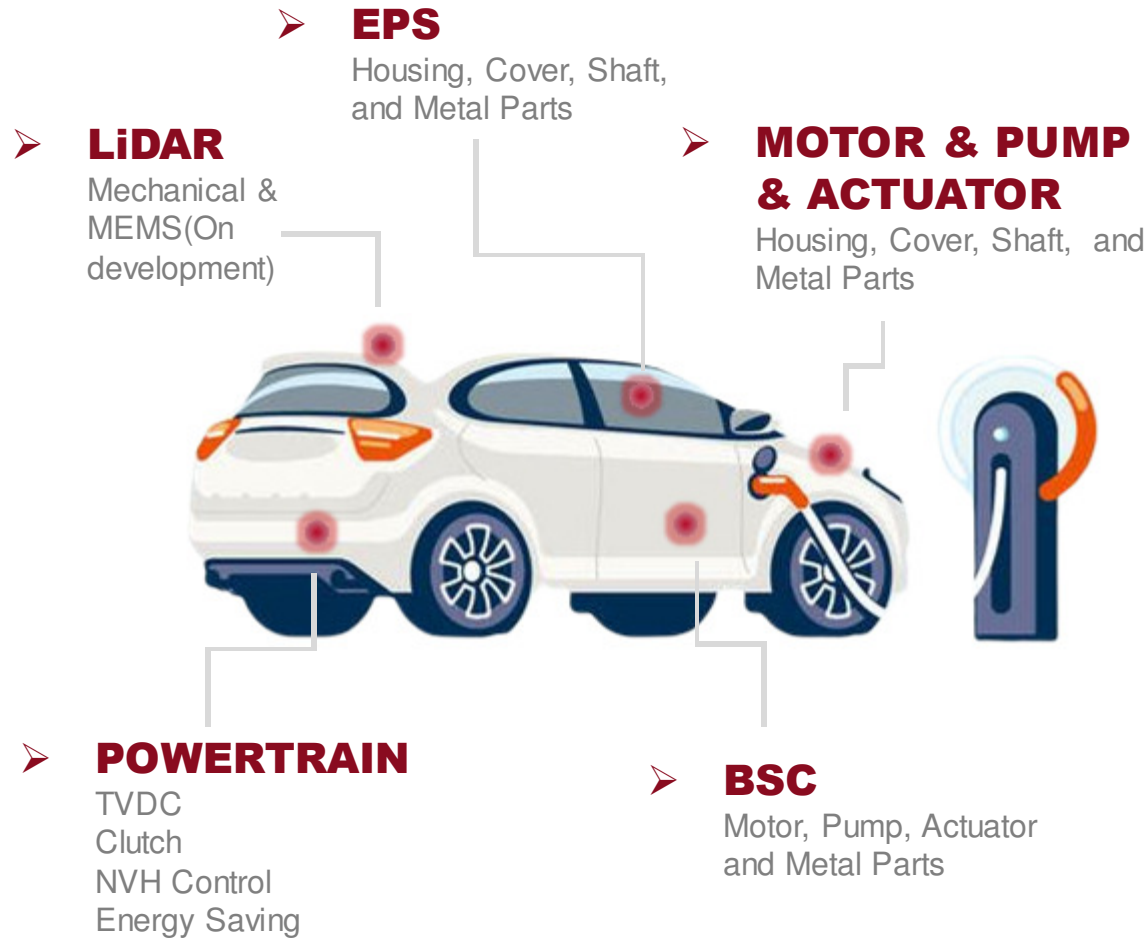
Operation Strategies and Outlook

營運策略與展望

BUSINESS ROADMAP:

Continuous Research and Development Excellence





Market and Customer

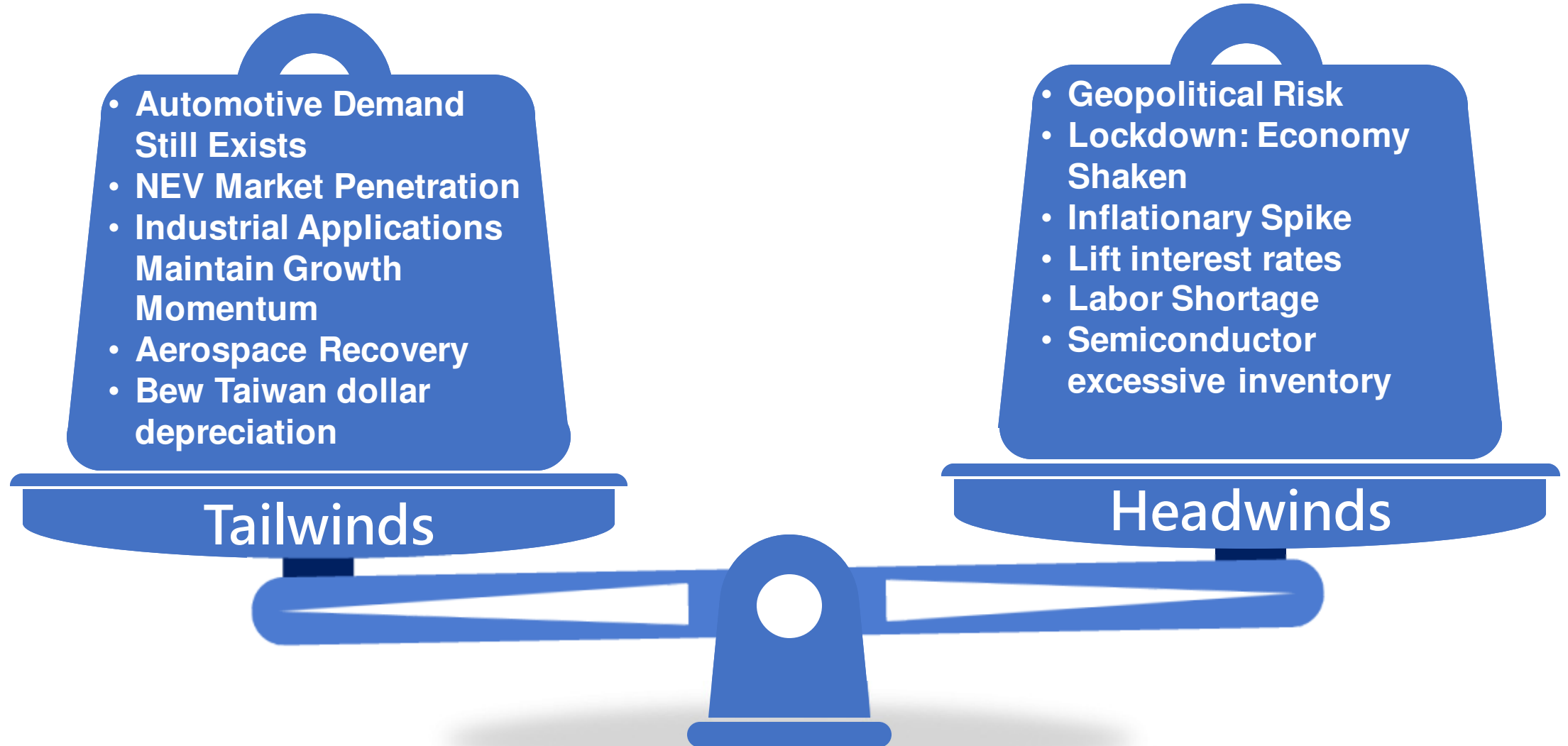
- China North America, Europe and ROW
- Branding customers, Tier1 Customers (Foreign-owned and Domestic Enterprises) , new comers

Application and Product

- NEV: Powertrain, motor, cooling and light weight parts, etc
- Autonomous Car: LiDAR, ESP, BSC, Sensor, etc
- Suspension, Handling, etc

Technology and Service

- CAE and VAVE services
- Forming: Forging, Deep Drawing, Casting, etc
- Advance Machining
- Post Treatments
- Post Services



APPENDIX

附錄

3Q22 Operation Results

3Q21 vs. 3Q22

NTD K	3Q21	3Q22	YoY(%)	3Q21 YTD	3Q22 YTD	YoY(%)
Operating Revenue	1,130,076	1,357,867	20.2	3,297,891	3,775,341	14.5
Operating Costs	(880,214)	(1,052,962)	19.6	(2,610,931)	(2,938,026)	12.5
Gross Profit	249,862	304,905	22.0	686,960	837,315	21.9
Operating Expenses						
Selling and Marketing Expenses	(68,550)	(69,887)	2.0	(205,891)	(225,988)	9.8
General and Administrative Expenses	(52,107)	(83,090)	59.5	(176,023)	(187,007)	6.2
Research and Development Expenses	(29,055)	(36,234)	24.7	(104,100)	(100,790)	(3.2)
Operating Expenses	(149,712)	(189,211)	26.4	(486,014)	(513,785)	5.7
Profit from Operations	100,150	115,694	15.5	200,946	323,530	61.0
Non-operating income and Exp.						
Share of Profit or Loss of associates	(11,558)	(1,461)	(87.4)	(20,251)	(3,007)	(85.2)
Other Income	15,448	18,824	21.9	51,399	51,187	(0.4)
Other Gains and Losses	(10,694)	91,478	NM	(38,698)	157,637	NM
Finance Costs	(3,701)	(11,914)	221.9	(11,029)	(28,438)	157.8
Non-operating income and Exp.	(10,505)	96,927	NM	(18,579)	177,379	NM
Profit before Income Tax	89,645	212,621	137.2	182,367	500,909	174.7
Income Tax	(12,855)	(44,523)	246.3	(30,817)	(106,047)	244.1
Net Profit for the Period	76,790	168,098	118.9	151,550	394,862	160.5
EPS (NTD)	1.07	2.30		2.14	5.47	

Notes: The percentage of each accounting item is rounding calculation.